

ByteNode Innovations



2024

Profile

Empowering Growth through Technology

About Our Company



A Brief Overview of ByteNode Innovations

ByteNode Innovations is a Zambia-based tech company dedicated to providing digital solutions that streamline operations and enhance efficiency for businesses across all sectors. We cater to small to medium-sized enterprises (SMEs) and also offer scalable solutions for larger enterprises and government institutions. Our goal is to empower organizations of all sizes with technology that drives growth, innovation, and operational success.

Vision

Our Vision: To become the leading tech solutions provider in Zambia and beyond, empowering African businesses with world-class digital solutions that foster growth and efficiency.

Mission

Our Mission: To empower businesses in Zambia by offering tailored digital solutions that improve efficiency, reduce operational bottlenecks, and facilitate business growth through technology.



Problems



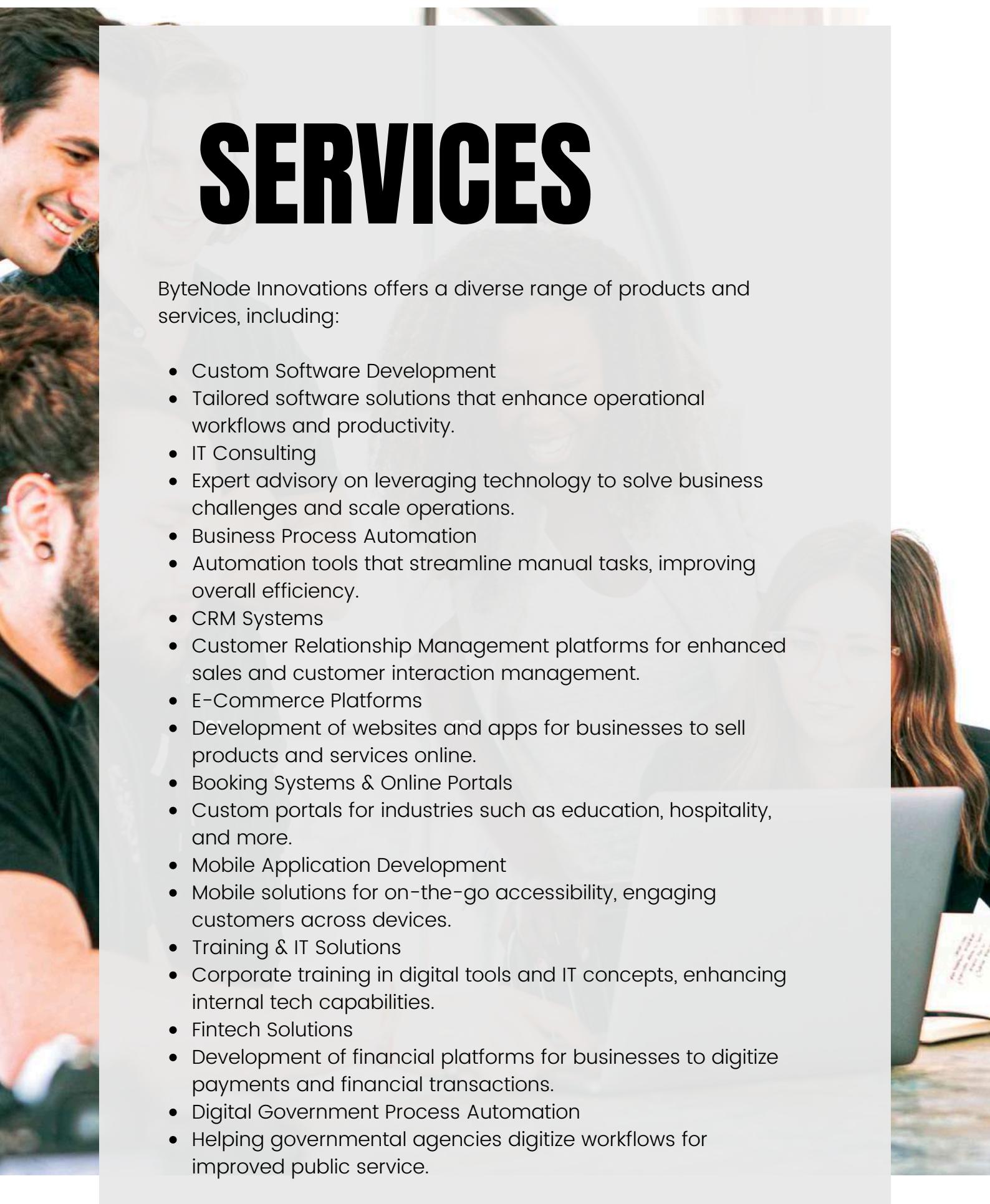
business inefficiencies we aim to solve

Many businesses in Zambia, particularly SMEs, face challenges in leveraging technology effectively. Common issues include:

- **Operational Inefficiencies:** Manual processes and outdated systems slow down productivity and growth.
- **Limited Digital Transformation:** Businesses struggle to adopt scalable digital solutions that cater to their unique needs.
- **High Costs of Custom Tech Solutions:** Tailored software and automation tools are often perceived as expensive and out of reach for smaller businesses.
- **Lack of Technical Expertise:** Many organizations lack in-house IT expertise to implement and manage digital systems effectively.

At ByteNode Innovations, we aim to solve these challenges by providing affordable, scalable, and tailored digital solutions that drive efficiency, reduce costs, and promote growth for businesses of all sizes.





SERVICES

ByteNode Innovations offers a diverse range of products and services, including:

- Custom Software Development
- Tailored software solutions that enhance operational workflows and productivity.
- IT Consulting
- Expert advisory on leveraging technology to solve business challenges and scale operations.
- Business Process Automation
- Automation tools that streamline manual tasks, improving overall efficiency.
- CRM Systems
- Customer Relationship Management platforms for enhanced sales and customer interaction management.
- E-Commerce Platforms
- Development of websites and apps for businesses to sell products and services online.
- Booking Systems & Online Portals
- Custom portals for industries such as education, hospitality, and more.
- Mobile Application Development
- Mobile solutions for on-the-go accessibility, engaging customers across devices.
- Training & IT Solutions
- Corporate training in digital tools and IT concepts, enhancing internal tech capabilities.
- Fintech Solutions
- Development of financial platforms for businesses to digitize payments and financial transactions.
- Digital Government Process Automation
- Helping governmental agencies digitize workflows for improved public service.

4P's Marketing Table

PROMOTION

- Digital marketing via social media and online campaigns.
- Direct client outreach and partnerships.
- Networking through local events and industry connections.
- Client referrals and testimonials to build credibility.

PLACE

- Based in Zambia, serving local businesses.
- Focus on industries like education, fintech, and hospitality.
- Scalable solutions for African markets.
- Solutions adaptable to all business sizes.

PRODUCT

- Custom software development for business needs.
- IT consulting for operational efficiency.
- Mobile apps and fintech platforms for growth.
- Business process automation and CRM systems.

PRICE

- Flexible, project-based pricing.
- Affordable solutions for SMEs.
- Ongoing support contracts available.
- Cost-effective for businesses of all sizes.



Market Targeting



ByteNode Innovations provides solutions to businesses across all sectors, from SMEs to large enterprises and government institutions. We cater to industries such as **education, hospitality, fintech, and public services**, ensuring scalable solutions that fit any organization size.

Thank You

Because, we're here to help

Thank you for considering ByteNode Innovations as your partner in digital transformation. We are excited about the opportunity to empower businesses in Zambia and beyond with tailored technology solutions. Together, we can drive growth, efficiency, and innovation.



Address

PLOT F687 MAKENI VILLA Lusaka



Telephone

+260-760-123-364



Email

lwipachewe47@gmail.com

General Tax Clearance Certificate

TPIN: 2003305453

Jurisdiction: ISMTO_Lusaka

Trading Name: BYTENODE INNOVATIONS

Taxpayer Name: BYTENODE INNOVATIONS

Physical Address: PLOT F687 MAKENI VILLA Lusaka



Province: LUSAKA PROVINCE

Email: SUMAYA.MILZ@GMAIL.COM

Contact Number: 0974332023

Date: 24/09/2024

Certificate Number: 2427499224

Dear Sir/Madam

RE: TAX CLEARANCE CERTIFICATE FOR BYTENODE INNOVATIONS - SECTION 81B (CAP 323)

This is to certify that BYTENODE INNOVATIONS trading as BYTENODE INNOVATIONS with TPIN 2003305453 is duly registered for tax purposes.

In addition, this tax clearance certificate has been issued to BYTENODE INNOVATIONS trading as BYTENODE INNOVATIONS pursuant to section 81 B of the Income Tax Act (CAP3 323).

This certificate is valid up to 31/12/2024.

Accordingly, in terms of section 81 B of the Income Tax Act, for the duration of this certificate, the above named is free to conduct business in line with the trading license held.

Please note that any established act of non-compliance with the provisions of the Income Act shall invalidate this Certificate.

You are advised to always scan the QR code to verify the validity of this Tax Clearance Certificate especially when submitted on a date different from the print date.

Yours Faithfully,

JOSEPH NONDE

Zambia Revenue Authority

NOTE: This notice has been issued for and on behalf of the Commissioner General



SCAN TO VIEW
OUR REGISTRATION DETAILS



Republic Of Zambia

THE REGISTRATION OF BUSINESS NAMES ACT

(Act No. 16 of 2011 of the Laws of Zambia)

CERTIFICATE OF REGISTRATION

I HEREBY CERTIFY that: **BYTENODE INNOVATIONS** this **21st** day of **September 2024** have (has) been duly registered pursuant to and in accordance with the provisions of the Registration of Business Names Act, and the Regulation made there under, and have (has) been entered under the Number **320241025424** in the index of Registration.

Given under my hand at Lusaka, Zambia, this **21st** day of **September 2024**



PERRY C. MWABA
Deputy Registrar of Business Names